

Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 05038 180413Z
ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----076371 180452Z /21
R 180342Z AUG 77
FM AMEMBASSY TAIPEI
TO USDOC WASHDC
INFO SECSTATE WASHDC 4673

UNCLAS TAIPEI 5038

E.O. 11652: N/A
TAGS: BEXP, TW
SUBJECT: SPECIAL TRADE OPPORTUNITY--RPT INTERGROUPS IN'L LTD.

1. RPT INTERGROUPS INTERNATIONAL LTD., TAIPEI, HAS SOUGHT EMBASSY'S ASSISTANCE IN CONTACTING THE WESTERN ELECTRIC COMPANY. RPT UNDERSTANDS THAT RECENTLY MR. T.L. FISHER, WEC FOREIGN SALES MANAGER, GOVERNMENT SYSTEMS, 2400 REYNOLDS ROAD, WINSTON-SALEM N.C. 27106 CAME TO TAIWAN IN AN UNSUCCESSFUL EFFORT TO APPOINT A SUITABLE LOCAL AGENT. RPT NOW SEEKS TO ESTABLISH A COMMERCIAL RELATIONSHIP WITH WEC TO EXPAND THE RANGE OF TELECOMMUNICATIONS SERVICES OFFERED TO THE CIVILIAN AND DEFENSE TELECOMMUNICATIONS AUTHORITIES.

2. RPT, NOMINALLY A PRIVATE FIRM, WAS ORGANIZED IN JUNE 1975 BY THE VOCATIONAL ADVISORY COMMITTEE FOR RETIRED SERVICEMEN (VACRS--A UNIT OF PREMIER CHIANG CHING-KUO'S OFFICE), WITH TECHNICAL AND FINANCIAL SUPPORT FROM THE TAIWAN POWER COMPANY AND THE TAIWAN TELECOMMUNICATIONS ADMINISTRATION, BOTH ROCG CONTROLLED. WITH PAID-UP CAPITAL OF US\$526,000, IT HAS FINANCIAL RESOURCES TO SUPPORT ITS ROLE AS A GENERAL CONTRACTOR PRIMARILY ENGAGED IN THE DESIGN, CONSTRUCTION, AND MAINTENANCE OF POWER STATIONS, TRANSMISSION LINES, AND CIVILIAN AND DEFENSE COMMUNICATIONS SYSTEMS. WTDR DATED MARCH 1977 ON FIRM IS AVAILABLE IN COMMERCE.

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3. TAIWAN'S TELECOMMUNICATION STANDARDS IN GENERAL ARE BASED ON US STANDARDS. THIS, PLUS RPT'S WIDE RANGE OF OPERATIONS (BY LOCAL STANDARDS), AND OUTSTANDING GOVERNMENT CONTACTS, MAKE RPT AND WESTERN ELECTRIC APPEAR TO BE WELL MATCHED, WITH EXCELLENT PROSPECTS FOR A MUTUALLY PROFITABLE RELATIONSHIP.

4. ACTION REQUESTED: COMMERCE IS REQUESTED TO PASS ON
RPT'S STRONG INTEREST TO MR. FISHER, OR OTHER APPROPRIATELY
HIGH LEVEL WEC EXECUTIVES, AND URGE WEC TO COMMUNICATE
WITH RPT AT THE FOLLOWING ADDRESS:

MR. SHOU-WEN WANG
INT'L MARKET & SALES MANAGER
RPT INTERGROUPS INT'L LTD.
9TH FLOOR, 52 NANKING EAST ROAD, SEC. 1
TAIPEI, TAIWAN 104
TELEPHONE: 531-3111
TELEX: 22383 FEUTRA
CABLE: RPTI.
UNGER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TAIPEI05038
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770298-0795
Format: TEL
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770846/aaaabndc.tel
Line Count: 76
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ebf08a58-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
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Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 1556122
Secure: OPEN
Status: NATIVE
Subject: SPECIAL TRADE OPPORTUNITY--RPT INTERGROUPS IN\L LTD.
TAGS: BEXP, TW
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/ebf08a58-c288-dd11-92da-001cc4696bcc
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